

### Researched and prepared by

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### Prepared exclusively for

Algie Williamson

# Prepared on

April 27, 2019

# **Subject Property**

1066 BOBBY BASIN

89014



### **Marina Tarassova**

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# **Summary of Comparable Listings**

This page summarizes the comparable listings contained in this market analysis.

### **Active Listings**

Address		Price	Beds	Bth F	Bth H	SqFt	\$/SqFt	List Date
1066 BOBBY BASIN			3	2		2019	\$0.00	_
1128 AUBREY SPRINGS Avenue		\$330,000	3	1	1	1,835	\$179.84	01/09/2019
365 WILFORD SPRINGS Street		\$375,000	3	2	1	2,034	\$184.37	02/25/2019
	Averages:	\$352.500	3.0	1.5	1.0	1.935	\$182.11	

### **Sold Listings**

Address		Price	Beds	Bth F	Bth H	SqFt	\$/SqFt	Sold Date
1066 BOBBY BASIN			3	2		2019	\$0.00	
1125 BOBBY BASIN Avenue		\$313,000	3	2	1	1,732	\$180.72	11/07/2018
1109 BOBBY BASIN Avenue		\$325,000	3	2	1	1,732	\$187.64	03/27/2019
1096 BRADLEY BAY Avenue		\$334,000	3	2	1	1,835	\$182.02	03/29/2019
	Averages:	\$324,000	3.0	2.0	1.0	1,766	\$183.46	

### **Under Contract - No Show Listings**

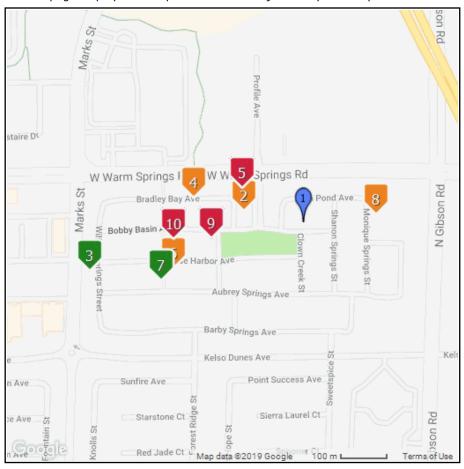
Address		Price	Beds	Bth F	Bth H	SqFt	\$/SqFt	<b>Contract Date</b>
1066 BOBBY BASIN			3	2		2019	\$0.00	_
386 MONIQUE SPRINGS Street		\$327,000	3	2	1	1,835	\$178.20	04/14/2019
1125 JESSE HARBOR Avenue		\$338,500	3	2	1	1,835	\$184.47	03/27/2019
1144 BRADLEY BAY Avenue		\$349,000	3	2	1	1,835	\$190.19	04/23/2019
388 LAYLA BAY Street		\$357,900	3	2	1	2,034	\$175.96	04/01/2019
	Averages:	\$343,100	3.0	2.0	1.0	1,885	\$182.21	

	Low	Median	Average	High	Count
Comparable Price	\$313,000	\$334,000	\$338,822	\$375,000	9
<b>Adjusted Comparable Price</b>	\$343,000	\$355,000	\$355,489	\$375,000	9

On Average, the 'Sold' status comparable listings sold in 16 days for \$324,000

# **CMA Map Layout**

This page displays the Map for the CMA Subject and your comparables.



- 1 1066 BOBBY BASIN
- 2 388 LAYLA BAY ST
- 3 365 WILFORD SPRINGS ST
- 4 1144 BRADLEY BAY AV
- 5 1096 BRADLEY BAY AV
- 6 1125 JESSE HARBOR AV
- 7 1128 AUBREY SPRINGS AV
- 8 386 MONIQUE SPRINGS ST
- 9 1109 BOBBY BASIN AV
- 10 1125 BOBBY BASIN AV



# **CMA Price Adjustments**

This page outlines the subject property versus comparables properties.



\$295,460

**Sold Price** 

\$LP/SqFt \$SP/SqFt





11-11-		SICKE SUB		SLVAR 2019	
Subject Proper	<u>ty</u>	<u>Details</u>	<u>Adjust</u>	<u>Details</u>	<u>Adjust</u>
1066 BOBBY BA	ASIN	1128 AUBREY SPRINGS Avenue		365 WILFORD SPRINGS Street	
MLS#		2060615		2071842	
List Price		\$330,000		\$375,000	
List Date		01/09/2019		02/25/2019	
Status		Active		Active	
Bldg Desc		2 Stories		2 Stories	
Tot Liv Area	2019	1,835		2,034	
Appx Liv Area	2019	1,835	20,000	2,034	
Beds	3	3		3	
<b>Baths Total</b>	2/	1/1		2/1	
Flooring		Carpet, Tile		Manmade wood or Laminate, Tile	
PV Pool		No		No	
#Garage		2		2	
#Fireplaces		0		0	
Lot SqFt	4356	3,049		3,485	
Lot Desc		Under 1/4 Acre		Under 1/4 Acre	
Prop Desc					
Assoc/Comm Features		BBQ Area, CC&RS, COMMUNITY Pool		BBQ Area, COMMUNITY Pool, COMMUNITY Spa, COMMUNITY	
House Views					
Year Built	2016	2016		2016	

Sold Date

This two-story home is a beauty. Open floor plan, 6" x
24" wood look tile. The kitchen upgrade with granite
countertops, Island, Breakfast bar. Smart home with
fire sprinkler system. Living rooms and bedrooms
cellings prewired. Walking closet in master bedroom.
Community amenities are BBQ area, Huge pool,
playgrounds!!! Must come see it for yourself to

\$179.84

Fantastic HOME 3BDRs, 2½BTHs & 2CG located in a brand new Henderson community. Close to schools, shopping, and parks!! Tons of custom upgrades! Kitchen w/pantry, breakfast bar, nook & granite counter tops. Huge Loft for extra Living or Game Rm could be transformed into 4th bedroom. Largest 2 Story Home Lot on the row. First time home buyers dream. Must see to appreciate. Hurry this won't last.

\$184.37

Price	\$330,000	\$375,000
Total Adjustments	\$20,000	\$0
Adjusted Price	\$350,000	\$375,000

appreciate the details. Minutes away from freeway,



# **CMA Price Adjustments**

This page outlines the subject property versus comparables properties.







		GLYAN 2013		GS/ARCHIS / A / A / A / A	-
Subject Propert	tv	<u>Details</u>	Adjust	<u>Details</u>	Adjust
1066 BOBBY BA		1125 BOBBY BASIN Avenue	<u> </u>	1109 BOBBY BASIN Avenue	<u> </u>
MLS#		2030692		2070102	
List Price		\$314,900		\$327,000	
List Date		09/11/2018		02/18/2019	
Status		Sold		Sold	
Bldg Desc		2 Stories		2 Stories	
Tot Liv Area	2019	1,732		1,732	
Appx Liv Area	2019	1,732	30,000	1,732	30,000
Beds	3	3		3	
Baths Total	2/	2/1		2/1	
Flooring		Carpet, Linoleum/Vinyl, Tile		Carpet, Linoleum/Vinyl, Tile	
PV Pool		No		No	
#Garage		2		2	
#Fireplaces		0		0	
Lot SqFt	4356	3,049		3,485	
Lot Desc		Under 1/4 Acre		Under 1/4 Acre	
Prop Desc					
Assoc/Comm		CC&RS, COMMUNITY Pool,		COMMUNITY Pool, Not Age	
Features		COMMUNITY Spa, COMMUNITY		Restricted	
House Views					
Year Built	2016	2016		2015	
Sold Price	\$295,460	\$313,000		\$325,000	
\$LP/SqFt		\$181.81		\$188.80	
\$SP/SqFt		\$180.72		\$187.64	
Sold Date	11/7/2016	11/07/2018  PRICE REDUCED! Stunning DR HORTON 2 story home in Henderson. 3 bdrms, Loft & 2.5 baths.  Gorgeous tile flooring thru-out 1st floor. Living rm adjoins kitchen. Kitchen w/island, granite cntrs, custor country cabs, SS appls & Ig pantry. Mstr bdrm w/walk in closet, Walk-in double rain shower & dual sinks. Be	(	03/27/2019  Built in 2015, this Henderson two-story offers a loft, granite kitchen countertops, and a two-car garage. A community pool and park are part of the Warm Spring Ranch Homeowner's Association. Home comes with a 30-day buyback guarantee. Terms and conditions app	1

Price	\$313,000	\$325,000
Total Adjustments	\$30,000	\$30,000
Adjusted Price	\$343,000	\$355,000

2/3 have walk in closets & share Jack N Jill bath. Loft up. Laundry up; w/d incl. Yard w/pavers for outdoor



# **CMA Price Adjustments**

This page outlines the subject property versus comparables properties.







11-11-1							
Subject Proper		<u>Details</u>	<u>Adjust</u>	<u>Details</u>	Adjust		
1066 BOBBY B	ASIN	1096 BRADLEY BAY Avenue		386 MONIQUE SPRINGS Street			
MLS#		2070009		2058934			
List Price		\$338,800		\$327,000			
List Date		02/12/2019		01/04/2019			
Status		Sold		Under Contract - No Show			
Bldg Desc		2 Stories		2 Stories			
Tot Liv Area	2019	1,835		1,835			
Appx Liv Area	2019	1,835	20,000	1,835	20,000		
Beds	3	3		3			
Baths Total	2/	2/1		2/1			
Flooring		Carpet, Tile		Carpet, Tile			
PV Pool		No		No			
#Garage		2		2			
#Fireplaces		0		0			
Lot SqFt	4356	3,485		4,356			
Lot Desc		Under 1/4 Acre		Under 1/4 Acre			
Prop Desc							
Assoc/Comm		BBQ Area, CC&RS, COMMUNITY Pool, COMMUNITY Wall, Park,		Not Age Restricted			
Features		1 coi, commenti i vvan, i ark,					
House Views	2016	2015		2015			
Year Built				2015			
Sold Price	\$295,460	\$334,000		\$178.20			
\$LP/SqFt		\$184.63		\$170.ZU			
\$SP/SqFt	44/7/2040	\$182.02					
Sold Date	11/7/2016	03/29/2019  Move in Ready Home in Warm Springs Ranch! Granit	e	Built in 2015, this Henderson two-story offers stainless	<b>S</b>		

Countertops, Master Bathroom with Seperate Tub & Shower, Double Sink in Both Bathrooms, Surround Sound System, Blinds Throughout, Low Utilities & Energy Efficient, Smart Security System and Honeywell Tuxedo Home Automation System. Backyard has been Landscaped with Pavers, and Drip Sprinkler System. Located on Cul-De-Sac. Community Pool,

Built in 2015, this Henderson two-story offers stainless steel appliances, granite kitchen countertops, master bathroom with separate tub and shower, and a two-car garage. Upgraded features include fresh interior paint. Community pool, spa, park, and tot lot are part of the HOA.

Price	\$334,000	\$327,000
<b>Total Adjustments</b>	\$20,000	\$20,000
Adjusted Price	\$354,000	\$347,000



# **CMA Price Adjustments**

This page outlines the subject property versus comparables properties.







Subject Proper		<u>Details</u>	<u>Adjust</u>	<u>Details</u>	<u>Adjust</u>
1066 BOBBY BA	ASIN	1125 JESSE HARBOR Avenue 2065701		1144 BRADLEY BAY Avenue 2088575	
List Price		\$338,500		\$349,000	
List Date		01/29/2019		04/16/2019	
Status		Under Contract - No Show		Under Contract - No Show	
Bldg Desc		2 Stories		2 Stories	
Tot Liv Area	2019	1,835		1,835	
Appx Liv Area	2019	1,835	20,000	1,835	20,000
Beds	3	3		3	
Baths Total	2/	2/1		2/1	
Flooring		Carpet, Tile		Carpet, Manmade wood or Laminate, Tile	
PV Pool		No		Yes	-10,000
#Garage		2		2	
#Fireplaces		0		0	
Lot SqFt	4356	3,049		3,049	
Lot Desc		Under 1/4 Acre		Under 1/4 Acre	
Prop Desc					
Assoc/Comm		BBQ Area, CC&RS, COMMUNITY		BBQ Area, CC&RS, COMMUNITY	
Features		Facilities, COMMUNITY Pool,		Pool, Not Age Restricted, Park,	
House Views		None			
Year Built	2016	2016		2017	
Sold Price	\$295,460				
\$LP/SqFt		\$184.47		\$190.19	
\$SP/SqFt					
Sold Date	11/7/2016				

This home shines bright with price of ownership! This one has been very well cared for and it shows! Tile floors downstairs, beautiful kitchen, tastefully designed outdoor retreat w/gas fire pit! Kitchen boasts upgraded appliances, single bowl kitchen sink and installed Culligan water filter, and granite countertops! Appreciate the details! Many upgrades in this beauty! Low maintenance, smart home technology, low utilities &

\*GORGEOUS 2-STORY W/REFRESHING
POOL\*STEP-INTO THIS STUNNING HOME
FEATURING BEAUTIFUL
PAINT/TILE/WOOD-LAMINATE\*COZY LOFT
UP\*CEILING FANS/BLINDS/CROWN
MLDING/RAISED PANEL DOORS
THRU-OUT\*FABULOUS MSTR BDRM W/FUN BARN
DOOR/WLK-IN CLOSET\*SEP. TUB & SHWR/DBL

 Price
 \$338,500
 \$349,000

 Total Adjustments
 \$20,000
 \$10,000

 Adjusted Price
 \$358,500
 \$359,000



### **CMA Price Adjustments**

This page outlines the subject property versus comparables properties.





Subject PropertyDetailsAdjust1066 BOBBY BASIN388 LAYLA BAY Street

 MLS#
 2076187

 List Price
 \$357,900

 List Date
 03/09/2019

Status Under Contract - No Show

 Bldg Desc
 2 Stories

 Tot Liv Area
 2019
 2,034

 Appx Liv Area
 2019
 2,034

 Beds
 3
 3

 Baths Total
 2/
 2/1

Flooring Carpet, Ceramic, Porcelain, Tile

 PV Pool
 No

 #Garage
 2

 #Fireplaces
 0

 Lot SqFt
 4356
 3,485

 Lot Desc
 Under 1/4 Acre

**Prop Desc** 

Assoc/Comm

BBQ Area, COMMUNITY Pool,

COMMUNITY Spa, Pet Park, Pool

House Views Mountain View

**Year Built** 2016 2015

**Sold Price** \$295,460

**\$LP/SqFt** \$175.96

\$SP/SqFt

**Sold Date** 11/7/2016

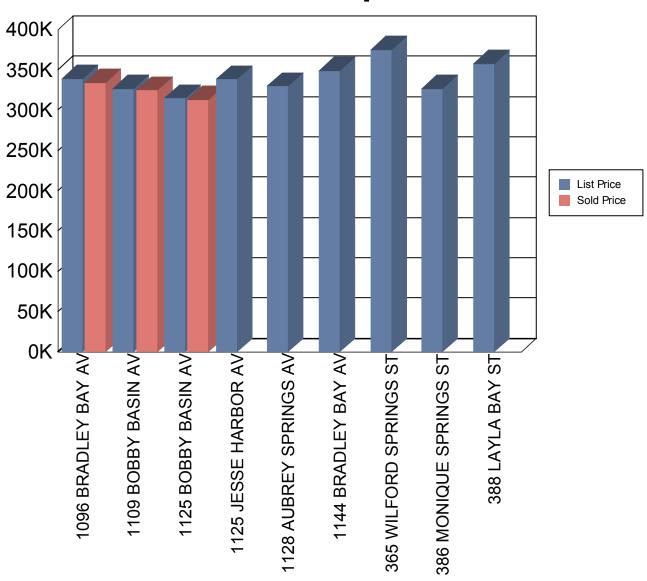
Shows Like a Model Home\*Too Many Upgrades to List\*Community Pool & Large Park\*Stainless-Steel Appliances\*Upgraded Granite Counters\*Upgraded Backsplash\*2 Pantries in Kitchen\*Open Floor Plan w/Porcelain Tile\*Covered Patio w/No Homes Behind\*Large Bedrooms w/Walk-In Closets\*Water Softener & Reverse Osmosis System\*Hunter Douglas Blinds in All Rooms\*Epoxy Floor in Garage\*Surround

Price \$357,900
Total Adjustments \$0
Adjusted Price \$357,900

### **List Price and Sale Price**

This graph illustrates the list price, along with sale price in Sold listings.

# **Price Graph**



# **Brief Summary of Compared Listings**

This report summarizes the comparable listings contained in this market analysis.

#### **Status: Active**

MLS#	Stat Date	Address	Prop Sub Type	SqFt	Bds	Bth	L/S Price	ром
2060615	01/09/2019	1128 AUBREY SPRINGS Avenue	Single Family	1,835	3	1/1	\$330,000	108
2071842	02/25/2019	365 WILFORD SPRINGS Street	Single Family	2,034	3	2/1	\$375,000	61
Averages:				1,935	3	2/1	\$352,500	85

### **Status: Under Contract - No Show**

MLS#	Stat Date	Address	Prop Sub Type	SqFt	Bds	Bth	L/S Price	ром
2058934	04/14/2019	386 MONIQUE SPRINGS Street	Single Family	1,835	3	2/1	\$327,000	100
2065701	03/27/2019	1125 JESSE HARBOR Avenue	Single Family	1,835	3	2/1	\$338,500	57
2088575	04/23/2019	1144 BRADLEY BAY Avenue	Single Family	1,835	3	2/1	\$349,000	7
2076187	04/01/2019	388 LAYLA BAY Street	Single Family	2,034	3	2/1	\$357,900	23
Averages:				1,885	3	2/1	\$343,100	47

### Status: Sold

MLS#	Stat Date	Address	Prop Sub Type	SqFt	Bds	Bth	L/S Price	DOM
2030692	11/07/2018	1125 BOBBY BASIN Avenue	Single Family	1,732	3	2/1	\$313,000	14
2070102	03/27/2019	1109 BOBBY BASIN Avenue	Single Family	1,732	3	2/1	\$325,000	7
2070009	03/29/2019	1096 BRADLEY BAY Avenue	Single Family	1,835	3	2/1	\$334,000	28
Averages:				1,766	3	2/1	\$324,000	16

#### **Summary**

Status	Total	Avg Price	Avg \$ Per SqFt	Median	Low	High	Avg DOM
Active	2	\$352,500	\$182.11	\$352,500	\$330,000	\$375,000	85
Under Contract -	4	\$343,100	\$182.21	\$343,750	\$327,000	\$357,900	47
Sold	3	\$324,000	\$183.46	\$325,000	\$313,000	\$334,000	16
Total	9	\$338,822	\$182.60	\$334,000	\$313,000	\$375,000	45

### **Pricing Recommendation**

### **General Facts About Pricing...**

There are certain factors that are within our control and some factors beyond our control when it comes to setting the price. Those factors within our control are: the appearance of the property, how aggressively we market the property and the price. Factors outside our control are: location of property, size and local amenities. It's important to accept those factors that are beyond our control and focus on the pricing and preparation.

A property priced at market value will attract more buyers than a home priced above market value. Consider that a competitively priced property will also attract a greater number of potential buyers and increase your opportunity for a quick sale.

#### Market Statistics...

Sell Price Statis	<u>tics</u>	<u>Sell Price Per Sq. Ft</u>	Sell Price Per Sq. Ft. Statistics				
Average Price:	\$355,500	Average Price/Sq Ft:	\$192				
High Price:	\$375,000	High Price/Sq Ft:	\$205				
Median Price:	\$355,000	Median Price/Sq Ft:	\$193				
Low Price:	\$343,000	Low Price/Sq Ft:	\$176				

Figures are based on selling price after adjustments, and rounded to the nearest \$100

#### Summary...

Suggested price range \$345,000 - \$375,000

Recommended Price: Suggested price range \$345,000 - \$375.000